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LEAR. Incorporated

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3171 South Bundy Drive Santa Monica, California EXmont 8-6211

1 October 1959

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STAT				
	P.O. Box 157 La Canada, California			-
STAT	Attention:			
0	Subject: Insured Spare Service in Sa Gentlemen:	Parts Inventory a	t Western Distri	ct Field
STAT	Several weeks ago regarding faster turnarou	and on repairs and	and I had a dis	
STAT		he delay on these	units was primar	ily due to
0	Service repair facility, This has caused delays so	and which we have	to order from ot	
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At the beginning of your program we suggested that C&J order spare parts and bail them out to our Western District Field Service for repair of your units. However, due to the fact that all spares which were ordered for this program were complete units, it was decided that there would be ample time for turnaround. We now find that the pipeline time between your customer and our repair facility has absorbed the spare complete units which were ordered initially. We will be only too glad to order these spare parts, which have caused delays in the past, but our Management would frown on building up such a spare parts supply with no assurance that, should the program be terminated, we would be able to recover our money for the equipment held in this inventory. Some of the equipment which is presently used in your article is no longer in production and therefore, considered obselete; there would be no way of Lear disposing of this stock because of obsolescence if the program were discontinued. Since it is specialized equipment we would have to assure our Management that if this program were discontinued, C&J would purchase this inventory if it could not be disposed of through other channels. This insured stock will not include items that are common to other equipment on which we are making repairs such as muts, bolts, spacers, and hardware in general. It is also understood that C&J can advise us to stop replacing parts in this inventory at any time.

Approved For Release 2002/11/15 : CIA-RDP89B00980R000300040022-4

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-21 October 1959
Attention:

Attached to this letter is a list which includes the part numbers, nomenclature, and the quantities we would stock, price of each item, and the total dollar volume of each item together with the total cost of the inventory. You will notice that there have not been any plug-in accessories in this list—only spare parts. If C&J will insure the stock level, we can place an immediate order with our supplier and most of these items could be in stock between 90 and 120 days. This would assure a 30 to 45-day turnaround of the majority of your equipment.

After a close study I would appreciate if you would advise me of your findings-I am confident that this perpetual stock will allow Lear to better serve C&J.

Very truly yours,

LEAR, INCORPORATED

District Manager Western Area Contracts Office

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Attachment

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